



Eguana and Primus Power Deliver Distributed Flow Battery Systems

Calgary, AB – (November 5, 2015) - Eguana Technologies Inc. (TSX-V: EGT) a leading supplier of power control and conversion solutions announced today that a Primus Power EnergyCell system installation has been completed at ICL Chemicals in Rancho Cucamonga on October 19th, 2015.

Primus' patented EnergyCell is a 20 kW/72 kWh zinc bromide energy storage system for distributed applications that incorporates Eguana's Bi-Direx power control system to connect to the grid and control battery charge and discharge functions. Production continues to scale with deliveries planned for installation in the USA and in Asia where Primus Power has just signed a 25MW supply contract from Samruk-Energy, the principal electricity provider in the Republic of Kazakhstan.

"We have been integrating and testing with Primus over the past year, it's exciting to see the result and to be a part of the industry's first distributed flow battery product as it moves into production," said Justin Holland, CEO of Eguana Technologies. "Flow batteries have a unique value proposition and Primus Power's high performance EnergyCell is well positioned to be a market leader, we are proud that our technology enables these distributed applications in the fastest growing segment of the energy storage market."

Primus Power's Director of Systems Engineering, Hossein Kazemi selected Eguana as the inverter of choice for Primus EnergyCells after a thorough due diligence, comparing various manufacturers of inverter in the market. "When it comes to low voltage, high power inverters there are not many manufacturers that have products as capable as Eguana's inverters", he said. The unique modular topology with galvanic isolation provides Primus Power a great deal of flexibility in system design and grid interconnection of various power ratings and applications.



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## About Primus Power

Primus Power is a leader in low-cost, stationary energy storage solutions with a scalable, distributed, multi-hour system that economically serves multiple storage applications. With 22 patented innovations in chemistry, cell design and system engineering, the Company's EnergyCells and EnergyPod® products offer exceptional power and energy density, reliability and portability at industry-low total cost of ownership.

## About Eguana Technologies, Inc

Eguana Technologies Inc. (TSX.V: EGT) designs and manufactures high performance power controls for residential and commercial energy storage systems. Eguana has more than 15 years' experience delivering grid edge power electronics for fuel cell, photovoltaic and battery applications and delivers proven, durable, high quality solutions from its high capacity manufacturing facilities in Europe and North America.

With thousands of its proprietary energy storage inverters deployed in the European and North American markets, Eguana is the leading supplier of power controls for solar self-consumption, grid services and demand charge applications at the grid edge.

To learn more, visit [www.EguanaTech.com](http://www.EguanaTech.com) or follow us on Twitter [@EguanaTech](https://twitter.com/EguanaTech)

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## **Forward Looking Information**

*The reader is advised that some of the information herein may constitute forward-looking statements within the meaning assigned by National Instruments 51-102 and other relevant securities legislation. In particular, we include: statements pertaining to the value of our power controls to the energy storage market and statements concerning the use of proceeds and the Company's ability to obtain necessary approvals from the TSX Venture Exchange.*



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